

Incoterms® 2010

Quick Reference Chart

	EXW	FCA	FAS	FOB	CIP	CPT	CFR	CIF	DAT	DAP	DDP
	Ex Works	Free Carrier	Free Alongside Ship	Free on Board	Carriage & Insurance Paid To	Carriage Paid To	Cost & Freight	Cost, Insurance & Freight	Delivered at Terminal	Delivered at Place	Delivered Duty Paid
Export Packing	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller
Marking & Labeling	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller
Export Clearance (License, EEI/AES)	Buyer	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller
Freight Forwarder Documentation Fees	Buyer	Buyer	Buyer	Buyer	Seller	Seller	Seller	Seller	Seller	Seller	Seller
Inland Freight to Main Carrier	Buyer	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller
Origin Terminal Charges	Buyer	Buyer	Buyer	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller
Vessel Loading Charges	Buyer	Buyer	Buyer	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller
Ocean Freight / Air Freight	Buyer	Buyer	Buyer	Buyer	Seller	Seller	Seller	Seller	Seller	Seller	Seller
Nominate Export Forwarder	Buyer	Buyer	Buyer	Buyer	Seller	Seller	Seller	Seller	Seller	Seller	Seller
Unload Main Carrier Charges	Buyer	Buyer	Buyer	Buyer	Buyer	*	Seller	Seller	Seller	Seller	Seller
Destination Terminal Charges	Buyer	Buyer	Buyer	Buyer	*	*	*	*	*	Seller	Seller
Marine Insurance	*	*	*	*	Seller	*	*	Seller	*	*	*
Customs Broker Clearance Fees	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Seller
Duty, Customs Fees, Taxes	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Seller
Delivery to Buyer Destination	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Seller	Seller
Delivering Carrier Unloading	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer
Security Information Requirements	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer

*CHARGES PAID BY BUYER OR SELLER DEPENDING ON CONTRACT OF CARRIAGE AND/OR CONTRACT OF SALE.

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